



Opera II to Opera 3 Reasons to upgrade



**One System. One Solution.**

Full integration across your entire business



## A guide for Pegasus customers

### Improving the way you work is our line of work

We've added many features to Opera 3 and enhanced many more to help you improve the way you work. Opera 3 is our flagship solution, blending new and current technology, with some applications written in the Microsoft .NET framework. By investing in Opera 3 you are protecting the future of your business.

*"Getting Opera 3 was a good business decision and I'm really looking forward to seeing how we can utilise it to benefit other areas of the business."*

Chris Barfe, Managing Director, Ibonhart

#### Take advantage of the new features only available in Opera 3.

Improved reporting is a key benefit, with many more reports you can export directly to Excel®. Opera 3 also offers open period accounting, error correction functionality in the ledgers, the ability to connect with your Opera 3 data remotely and a whole host of other features to help you increase your visibility of the business and improve efficiency where needed.

What's more, it's easy to upgrade: minimal training is required and the implementation process will be straightforward, with the help and support you'll receive from your Pegasus Partner.

Take a look at the new features at [www.pegasus.co.uk/demos](http://www.pegasus.co.uk/demos)



Opera

*"Opera 3 is an integral part of our business, and the insight we gain from it adds an immense amount of value as we continue to pursue our growth plans"*

Ashley Holmes, *Financial Director, Penny Hydraulics*  
Moved from Opera II to Opera 3 with 14 users

## Opera 3 unique features



Output over 50 reports directly to Excel



Keeping track of stock levels



Simplifying corrections in the ledgers



Flexibility to post in past and future periods



Managing customer debt effectively to improve cash flow



For an accurate valuation of your stock costs



Connect with your data remotely



File your VAT return online



Empower employees and lower HR costs



More features to improve your business



Run key tasks when it suits the business



Why should you move?

# Output reports to Excel

For data manipulation and analysis



You can output over 50 Opera 3 reports directly to MS Excel so you can analyse, manipulate and report on your data using an interface you're familiar with. This applies to both selected standard reports, including most Nominal and Sales reports, and to those created in the Reporter application.

Run multiple reports at the same time; reports can stay open while you navigate to other areas of the system. You can minimise one and open another, or tile them on screen. And the new Search facility creates a list of bookmarks that link to the relevant results of your search. Output to Excel comes as standard when you upgrade to Opera 3.

# Error correction

Simplifying corrections in the ledgers



We all make mistakes, but we don't want to spend lots of time correcting them.

In Opera 3 Sales Ledger and Purchase Ledger, a user-friendly wizard allows you to easily correct mis-allocated transactions; you also have the added option of being able to remove the associated transactions, such as a Sales Receipt or Purchase Payment. In Opera 3 Nominal Ledger, the Rectify feature allows you to amend and re-post journals after they've been posted.

Error correction comes as standard when you upgrade to Opera 3.

# Credit Management Centre

Managing customer debt effectively to help improve cash flow



The Credit Management Centre provides credit controllers and those involved in debt management with a consolidated view of the business. You can quickly see what is owed, who owes it and how much money has been promised by customers, with easy to understand real-time graphs displaying your overall financial status.

All in one central location, this information will help you improve cash flow, reduce bad debts and improve the financial position of your business.

*"The main reason for the move from Opera II to Opera 3 was the improved reporting functionality, especially exporting reports into Excel, which makes viewing data far easier for non-Opera 3 users."*

Jerry Anderson, Director, Agripower Contractors



# Pegasus Web Xchange

Connect with your Opera 3 data remotely



Pegasus Web Xchange is a secure and easy way to access your Opera 3 data on the go – any time, anywhere and on a number of devices. It will change the way you work and run your business.

Using new browser-based technology, Pegasus Web Xchange provides a set of services that are used to securely access and view Opera 3 data via a web browser.

# Payroll Self Service

Empower employees and reduce HR costs



Integrating with Opera 3 Payroll & HR, Payroll Self Service offers employees remote access to personal data, holiday entitlement, payslips and P60s via Pegasus Web Xchange. It's quick and easy to use,

and employees don't need to be users of Opera 3 to access their data.

Payroll Self Service can help you to significantly reduce the time and cost of printing and posting payslips, as well as the time spent updating personal details, checking holiday entitlement and re-issuing copies of payslips.



# Scheduler and Notification Services

Running key tasks outside office hours



Run some of your Opera 3 processes at a time that suits you. Schedule tasks to process outside the normal working day, minimising disruption. Tasks you can schedule include:

- Repeat invoicing
- Data back-up
- Update data structures
- Invoicing/SOP re-organisation
- POP re-organisation
- Stock Period End
- Tidy system
- Run period ends in the Nominal, Sales and Purchase Ledgers

Scheduling functionality comes as standard when you upgrade to Opera 3.

# VAT100 Online Filing

File your VAT return online



Take the strain out of online filing and submit your VAT Return online quickly and easily from Opera 3 and the Online Filing Manager. It's fast, secure, reliable and convenient.

# Open Period Accounting

Flexibility to post in past and future periods



If you want more flexibility in your financials, Opera 3 is for you. You can create calendars for the current and up to 3 future financial years, and post transactions to any period marked as "open", either directly or from other Opera 3 applications such as the Sales and Purchase Ledgers. You can also create a calendar for the previous financial year and post transactions into the last period of that year. This gives you total control and flexibility within the Nominal Ledger.

# Landed Costs

For an accurate valuation of your stock costs



Landed costs are the additional costs incurred in getting goods you purchase from your supplier to your premises. The total cost of a landed shipment includes the purchase price of the goods plus freight costs, insurance, and possibly other costs such as customs duties and other taxes that may be levied on a shipment. In Opera 3 you can define landed cost elements and assign them to stock items. Knowing both the purchase price and the landed costs of stock is critical to identifying and protecting your profit margin.

# Stocktake

Keeping accurate stock levels



It's crucial to have precise information on your stock, to meet customer demand and optimise the production process. The Stocktake application extracts product information from Opera 3 so that stock items can be allocated to worksheets for a manual count. On completion of the worksheets, you can run a cross-check and make corrections and adjustments that can be fed back into Opera 3 to update stock levels.



# Even more features to improve your business



## Summary Scheduler

The Summary Scheduler in Helpdesk Management provides the perfect solution for scheduling, re-scheduling and viewing calls in bulk quickly.

## Batch-generate Preventative Maintenance calls

Create batches of preventative maintenance calls due for equipment items, saving time and effort.

## Historical Stock Valuation report

A Historical Stock Valuation report has been added to Stock Control which shows the value of stock items as it was at a specific date in the past.

## Document Management Desktop

Document Management Desktop extends Document Management functionality directly to the desktop of non-users of Opera 3, so everyone in the office can benefit.

## Enhanced user interface

You'll find navigating around Opera 3 easy with the improved user interface.

## Improved user assistance

Opera 3 Help has been restructured and significantly improved, and now includes a What's New section and a How To section.



Opera 3 Info Centre

## Opera 3 Info Centre

A website with resources just for Opera 3 users.

# Why should you move?



You could see taking the next step to Opera 3 as investing in the future. At Pegasus, we understand how important it is to have a system that will grow with your business and we're continually optimising Opera 3 to make sure it does just that.

## Taking the next step to Opera 3 couldn't be easier

Your Pegasus Partner will ensure you have a smooth transition to Opera 3 with minimal disruption to your business. Plus, there's little training required which means you'll be seeing the benefits in no time.



Contact your Pegasus Partner about exclusive prices when you upgrade to Opera 3.



Take a look at the new features at [www.pegasus.co.uk/demos](http://www.pegasus.co.uk/demos)



Watch our video case studies to see how Opera 3 customers are benefiting at [www.pegasus.co.uk/videos](http://www.pegasus.co.uk/videos)



**Ibonhart**  
Global manufacturer of  
bread slicing machinery



**Agripower Contractors**  
Natural and artificial  
surface specialist



**Jo Bird**  
Leading manufacturer of  
fire & safety equipment  
storage

*"I believe Opera 3 is the ideal solution for a growing company like Rigby and Peller, who need more flexibility and reporting features. This has allowed smarter decision making which will no doubt help our long term strategies."*

Amna Ijaz, Financial Controller Rigby & Peller

Pegasus Software, an Infor™ company  
Orion House, Orion Way, Kettering  
Northamptonshire NN15 6PE  
UK

T: 0800 919 704  
T: +44 (0)1536 495000  
F: +44 (0)1536 495001  
E: [info@pegasus.co.uk](mailto:info@pegasus.co.uk)



[www.pegasus.co.uk](http://www.pegasus.co.uk)

OT0284/0514